



North Dallas Shared Ministries™  
Life – Health – Education

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*Executive Director*

April 8, 2013

Friends and supporters of NDSM:

I'm pleased to report that 2012 was a year of change and growth at North Dallas Shared Ministries. While I'd be more pleased to report that the need for our ministry had gone away, that is not the case. There are still many in our community who need the assistance and support that we provide. And in 2012 we undertook several initiatives to leverage our strengths and to extend our reach.

While we are blessed to own our building, there is a limit on what we can do at one location. In 2012, we entered into cooperative agreements that allow us to better serve clients at two new off-site locations.

- In space donated by Grace Presbytery at the former Chapel Hills Presbyterian Church we've partnered with VMLC (formerly Vickery Meadows Learning Center) to establish a childhood education program for the children of students in our ESL classes. We now have 120 students in our 24 weekly class sessions, and a waiting list.
- Members of Christ's Foundry, one of our Covenant Congregations, are now distributing food from their facility. We provide the food in bulk and they do the packaging, distribution and record keeping.

These two new locations join the Cornerstone Chase Apartments (home of daytime ESL classes) to give us four locations in the community.

We've also been busy at home, and I'd like to highlight three areas that saw dramatic change and robust growth in 2012.

- Thanks to a generous grant from the Hamon Charitable Foundation we totally upgraded and remodeled our Dental Clinic last year. The remodel allows us to offer a more complete array of services and has attracted additional volunteer dental professionals. Since the new facility came on-line we've added clinic days, served more patients and expect continued growth in 2013.

- Clients of our Friday Food Basket, our program that provides weekly supplemental food assistance to low-income seniors and selected disabled persons, have almost doubled since 2009, including a 25% jump in visits in 2012. We provided \$ 591,963 in food to 869 unduplicated individuals last year.
- Our Tax Preparation service has exploded. In 2009 we prepared 115 returns; in 2012 we prepared 1,483 returns. We identified over \$ 2.1 million in refunds for our clients and kept them out of the clutches of high-interest lenders.

The charts and graphs that accompany this letter have more details about our programs and finances. Please look them over to gain greater insight into all that we do at NDSM.

Of course, we could not have enjoyed another productive year of service without the efforts of over 500 volunteers who gave their talents and over 51,000 hours of their time in 2012. We are blessed and eternally grateful for their immeasurable contributions to our success.

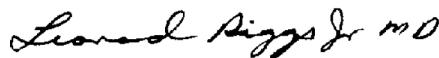
In closing, let me add that we took steps to strengthen the governance and management of NDSM in 2012, most importantly by clarifying our mission and objectives and adopting a 3-year strategic plan to move us forward. We remain a nimble organization that can quickly respond to the changing needs of our community and our volunteers allow us to devote 93% of our income to programs and services. Our new governance initiatives are designed to insure that those attributes do not change.

Thanks to every one of you who have contributed to the growth and success of NDSM over the last 30 years. Let us pray that we can be here for those who need us until they need us no more.

Gratefully,



Judy  
Judy Rorrie  
Executive Director



Leonard Riggs, Jr., MD  
Chairman, Board of Directors

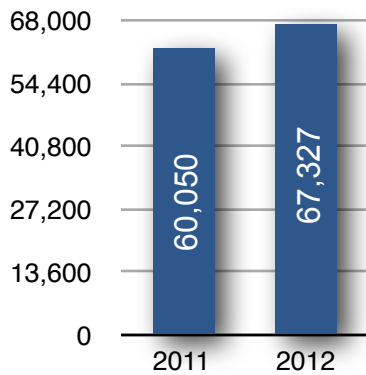


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# NDSM – 2011 vs. 2012

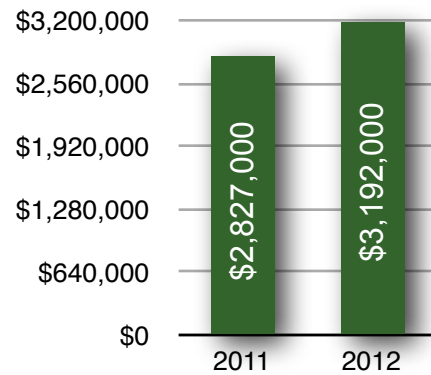
## A Snapshot

2011 vs. 2012  
**Who We Help**



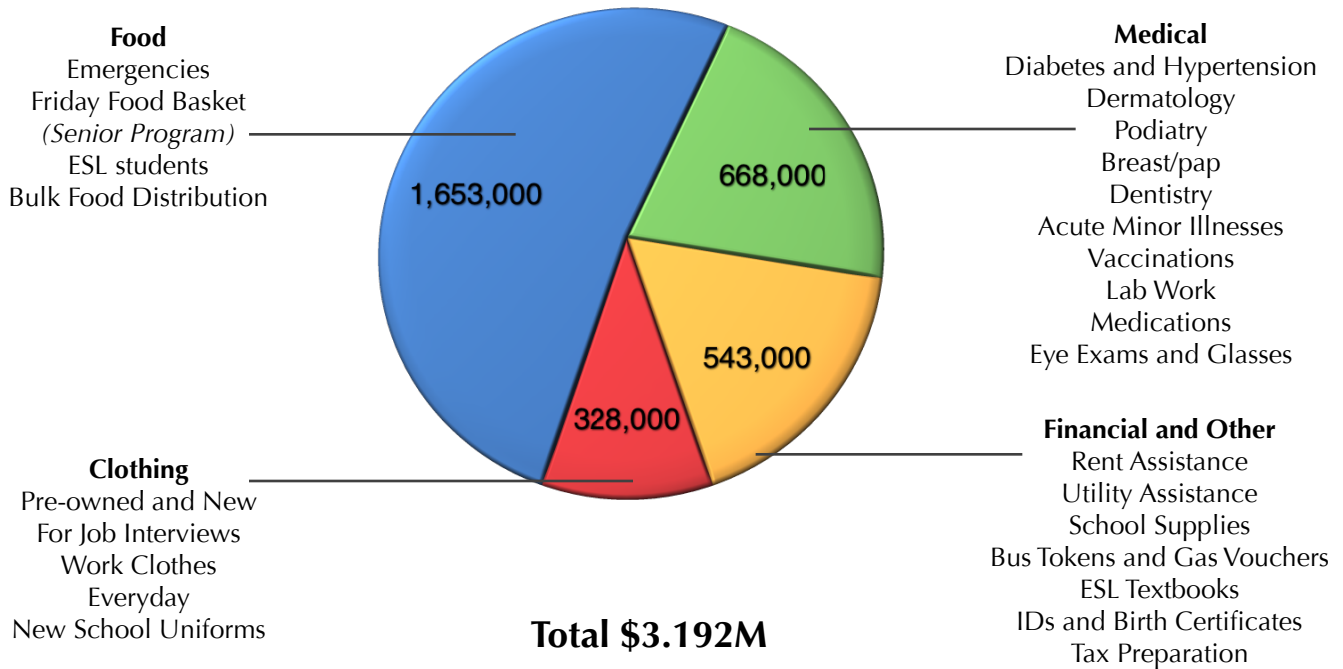
**8.5% Increase**  
*Clients aided*

2011 vs. 2012  
**How Much We Help\***



**12.9% Increase**  
*Aid distributed*

**2012 – How We Help\***



\*Retail value of goods and services



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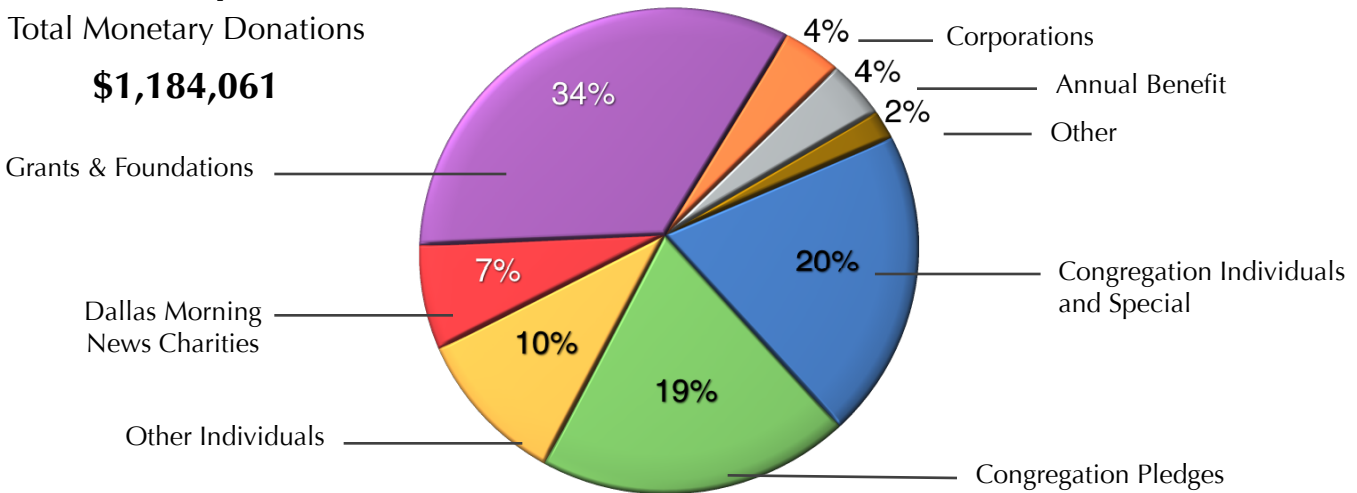
# NDSM – 2011 vs. 2012

## A Snapshot

### Who Helps Us

Total Monetary Donations

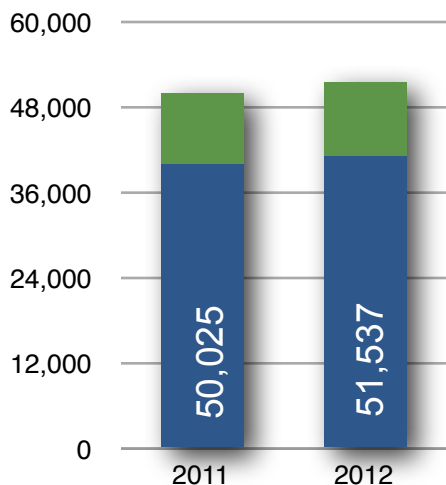
**\$1,184,061**



**In-kind Donations** – food, medical care and lab work, clothing - **\$2,160,941**

General and administrative expenses total \$252,159 — 7.5% of total support. (\$3,345,002)

### Our Backbone



- 80% of the volunteers come from member congregations
- 20% are independent volunteers

Independent Sector, the leadership forum for charities, foundations and corporate giving programs, most recently valued each volunteer hour in Texas at \$22.57.

**Total Value in 2012 - \$1,163,190**

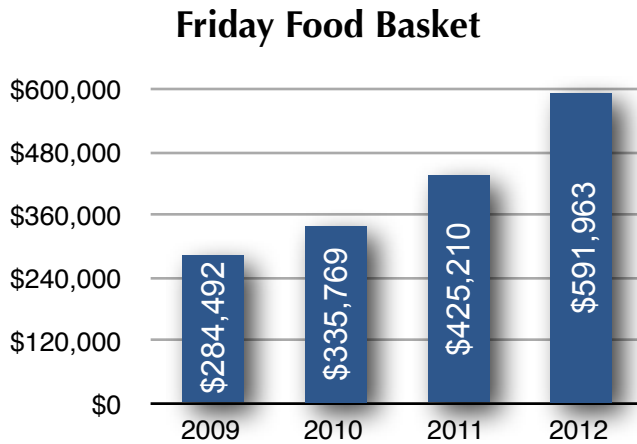
**3% Increase**  
*Volunteer Hours*



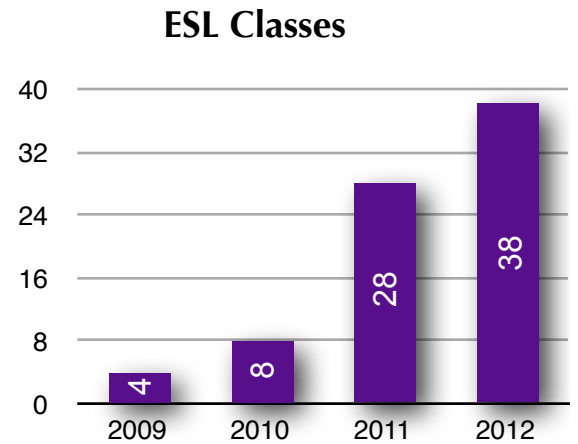
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# NDSM 2009 – 2012 A Snapshot

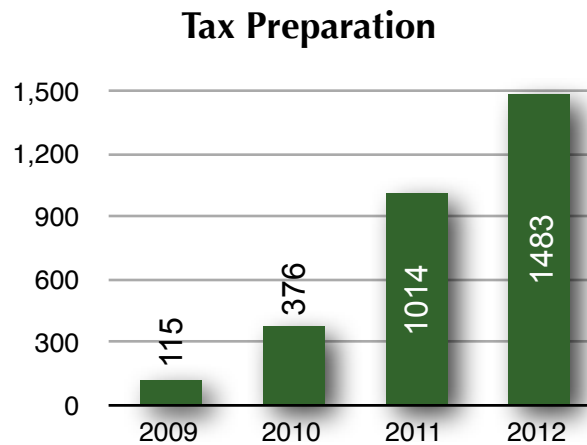
## Selected Program Growth 2009 – 2012



**108% Increase** – Food Provided



**850% Increase** – Weekly Sessions



**1189% Increase** – Returns Filed